

Sales Conditions

Expedited Shipment Fee- This is a request for a shipment within seven working days. The minimum fee associated with this request is \$900 and above. Our production, quality assurance laboratory, and office personnel will do everything we can to place priority on your specific order. All other customer orders that have been entered within our system will be placed on hold while all attention is given to executing full service to fast-track your order.

Change Request Shipment Fee- This is a request to change your place in the shipment schedule. Each order is filled according to the date it is received. Our customers are given the courtesy that once they place the order, there is a standard three-week lead time. This lead time may change due to constraints on production lines or availability of raw materials. This information is typically given at the time an order is placed. Due to scheduling limitations, the specific placement of each customer within the production sequence is crucial to maintaining a fair and consistent order fulfillment. If you would like to request that you change your specific spot within that line of fulfillment, you may ask that your order be filled sooner than the time given. This change request and fulfillment will be charged a minimum of \$500 and above.

Partial Shipment Fee- This is a request to have part of your order filled prior to the time given within the current schedule. Barium & Chemicals, Inc. is held to fill all orders according to the timetable that each customer placed their order. It is the only way to provide regard for each customer that chooses Barium & Chemicals, Inc. as a supplier. If you request a portion of your order prior to shipment and out of the current production sequence, there will be a minimum fee of \$ 400 and above.

Documentation and Consulting Fee- Barium & Chemicals, Inc. is happy to provide information that will assist our customers in answering their questions to their customers. This information comes from a rich history of analyzing according to the Mil-Spec and handling Inorganic compounds. Your documents and questions may be sent to bcisales@bariumchemicals.com and we will provide your information for a fee starting at \$75 and above. Consulting fee is \$75/hour with a minimum of one hour.

Customer Visits and Audits

Barium & Chemicals, Inc. appreciates the interest of our customers and values each order that is entrusted within our care. As noted, we are a small specialty family-owned company that works to show special attention to each order that is placed with us. As of 2021, we are able accommodate on-site customer visits and audits to our customers who place orders of a minimum of 20,000 lbs. All other customers who order less, we ask that you view

our <https://www.bariumchemicals.com/video> and visit our website

at bariumchemicals.com to learn about our company. We are happy to accompany on-site and virtual audits to those customers who order 20,000 lbs or more. All customers who order less than 20,000 lbs may send their inquiries to our ISO registrar at info@urs-na.com, asking for Josh Kitchen. You may reach out to United Registrar of Systems Inc. 3111 Camino Del Rio North SUITE 400, San Diego, CA 92108. We are ISO 9001:2015 certified and are happy to supply a copy of our certificate at any point. All audit questions about our facility are to be directed to our registrar. We will not accept any customer visits or audits if a customer does not order the minimum requirement of 20,000 lbs. We always appreciate the kind understanding of those we serve.